BULBS How To Start a Company

Orsolya Kereszty



Project overview



The product:

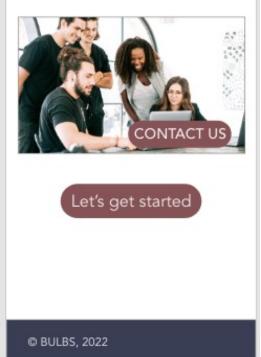
This is a cross platform tool to help adults start a company.



Welcome

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Project overview



The problem:

A consulting company wants to create a cross platform tool to help adults start a new company.



The goal:

The goal was to create an easy-to-use cross platform app to help adults start a new company.

Project overview



My role: UX designer



Responsibilities:

- User research
- Wireframing
- Prototyping
- Testing

Understanding the user

- User research
- Personas
- Problem statements
- User journey maps

User research: summary



We are creating a cross platform tool that helps adults start a new business. Many of our competitors (mainly consulting companies) offer apps and websites, but there are only a few who offer real and brief tips and also can be contacted. We want to create a tool that can compete in the market, improve sales, and increase customer satisfaction. Research questions:

- How long does it take for a user to contact us?
- What difficulties do customers encounter when using the app?
- Are users able to look for the tips they want?
- What can we learn from the users' interacting with the tool?
- Is navigating easy for the customers?

User research: pain points





Support

Users can only contact the company through their old website. Customers sometimes just want some free tips.

Financial

Customers want an app that is easy-to-use and easy to customize.

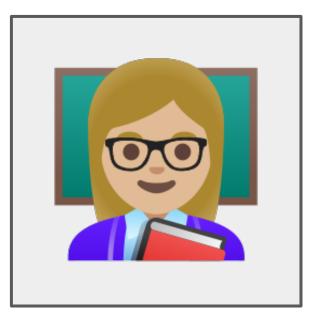
Process

3

Currently the company has no tool for this product.

4

Product



"I am not sure what I want to do, but I want some change."

Goals

- To start a business
- To earn money
- To be happy

Frustrations

- I do not have any ideas.
- It is difficult to find tips if you do not have an idea how to start a business.

Hilda

Age: 35 Education: PhD Hometown: Norman, OK Family: spouse, 2 kids Occupation: university prof Agnes works for Oklahoma University as a tenure-track associate professor, working on her tenure. She is a mom of two. Her kids are 4 and 5, and they go to a private preschool. She works at home most of the time, and she also travels a lot. She is missing deeply something from her life. Some months ago she decided to start a small business, but has no idea about the scope.



"I have written some children's books, and I want to sell them."

Goals

- To be able to sell her books.
- To enter the market.

Frustrations

- It is difficult and scary to start a business.
- I just want someone to help me if I cannot do it on my own, and I am ready to pay for it.

Hilda

Age: 47 Education: BA Hometown: Norman, OK Family: single Occupation: elementary teacher Hilda works at an elementary school as a full time teacher. She lives with in a nice, small flat close to the school where she teaches. She writes children's books in her free time. Some weeks ago she has made the decision to sell them.

User journey map

My original idea was to create user stories in the user journey maps, and to see how the users interact with the product, and how they feel.

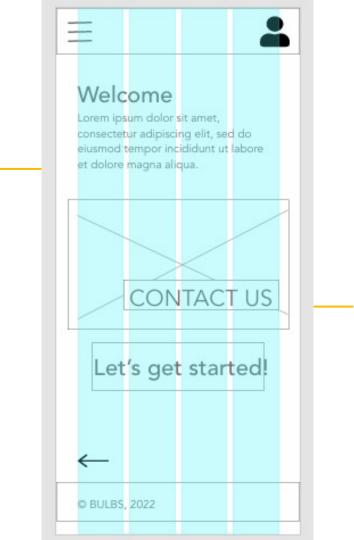
Starting the design

- Digital wireframes
- Low-fidelity prototype
- Usability studies

Digital wireframes

I started with some minimalist design, and tried to incorporate most findings from the usability study.



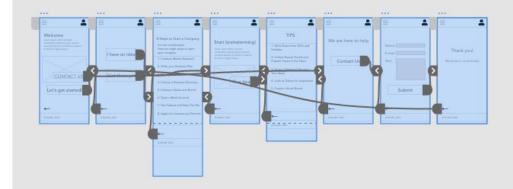


I wanted to be very minimalist with the design.

Low-fidelity prototype

Using a complete set of wireframes, I created a lowfidelity prototype. The primary user flow I connected was selecting food and ordering food.

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Usability study: findings

Write a short introduction to the usability studies you conducted and your findings.

Round 1 findings

1 Users want to be able to read free tips.



- Users want to be able to contact the company easily.
- 3 Users want to be able to navigate easily on the app.

Round 2 findings



The home page was confusing because of the colors.

Refining the design

- Mockups
- High-fidelity prototype
- Accessibility

Mockups

After the usability study I made all the buttons look the same.

Welcome

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Let's get started

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Start brainstorming!

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Mockups

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Let's get started



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We are here to help

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CONTACT US

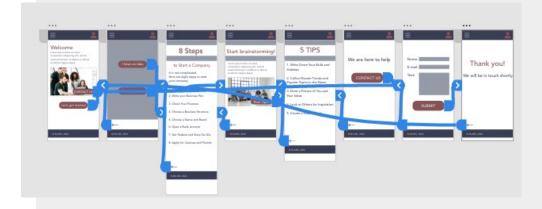
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High-fidelity prototype

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Accessibility considerations

2

Provided alt text for images.

Used icons to make navigation easier.

3

Used pictures to help users with the ordering process.

Responsive Design

- Information architecture
- Responsive design



Responsive designs

I wanted to create a clear and minimalist design on all platforms.

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Let's get started

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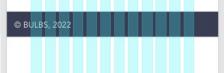


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Let's get started



Going forward

- Takeaways
- Next steps

Takeaways



Impact:

After the implementation of the app, the overall order numbers increased by 25%.



What I learned:

The most important takeaway for me is that design could always be improved with the usability study and feedback. And it is a great challenge to design and develop user-centered products.

Next steps





Conduct another round of usability studies.

Talk to an accessibility expert again.

3

Conduct more user research to determine and refine needs.

Let's connect!



Thank you for your time reviewing my work!

email: okereszty@gmail.com

Thank you!